

Message Text

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15

ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOTE-00 INR-07 NSAE-00 RSC-01 FAA-00 L-02 PA-01

USIA-06 PRS-01 SP-02 /042 W

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R 310730Z JAN 75

FM AMEMBASSY STOCKHOLM

TO SECSTATE WASHDC 3833

INFO AMEMBASSY COPENHAGEN

AMEMBASSY MOSCOW

AMEMBASSY OSLO

AMEMBASSY THE HAGUE

LIMITED OFFICIAL USE STOCKHOLM 530

E.O. 11652: N/A

TAGS: EAIR, SW

SUBJECT: CIVAIR: SAS/PAN AM CARRIER TALKS

1. STOCKHOLM DAILY DAGENS NYHETER JANUARY 30 CARRIED

REMARKS BY SAS PRESIDENT KNUT HAGRUP EMPHASIZING HIS COMPANY'S UNHAPPINESS WIH PAN AM'S DEMAND FOR LIMITATION OF SAS FLIGHTS BETWEEN NEW YORK AND COPENHAGEN TO SEVEN A WEEK. HAGRUP CHARACTERIZED THIS REQUEST AS "WHOLLY PREPOSTEROUS AND UNACCEPTABLE", AND DECLARED THAT SAS CATEGORICALLY REJECTED IT. "NOW THE GOVERNMENT AUTHORITIES MUST TAKE OVER, HAGRUP ADDED; "WE HAVE TURNED THE BALL OVER TO THEM". HE ANTICIPATED THAT GOVERNMENT-TO-GOVERNMENT NEGOTIATIONS WOULD BE DRAWN OUT.

2. OLLE NYMAN, PUBLIC RELATIONS CHIEF FOR SAS IN SWEDEN, WAS UNABLE TO CONFIRM FOR ECONOFF ACCURACY OF QUOTATIONS FROM HAGRUP WHO IS OUT OFCOUNTRY. NYMAN DID, HOWEVER, TAKE CAREFUL EXCEPTION TO REMARK ATTRIBUTED TO HAGRUP THAT NEGOTIATIONS BETWEEN SAS AND PAN AM HAVE "BROKEN OFF".

3. COMMENT. EMBASSY CONSIDERS HAGRUP'S INTERVIEW AS

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OBVIOUSLY DESIGNED TO SUPPORT SAS NEGOTIATING POSITION. WE

FIND ITHARD TO BELIEVE THAT THIS POSITION IS LIKELY TO BE AS TOUGH AS HAGRUP'S POSTURING AIMS TO MAKE US BELIEVE, SINCE, AS THIS EMBASSY UNDERSTANDS, DIFFERENCE OF VIEWS BETWEEN SASUND PAN AM IS NOT EXTREME. WE ALSO FIND NYMAN'S CORRECTION TO BE TELLING.

STRAUSZ-HUPE

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